

# OUR BUSINESS IS BUILDING YOURS

Introducing the James Hardie Contractor Alliance™ Program







## **WE BUILD** confidence

You hold yourself to a high standard. We've created a new program to reward your commitment to craftsmanship and to help grow your business.

With the new **James Hardie Contractor Alliance™ program**, you'll gain access to the resources that can hone your skills and boost your marketing efforts. Top tier members of the program will enjoy a high-profile presence on our website's Contractor Locator, a tool designed to match prospective customers with local contractors. Every facet of this program is designed to help you stand out from the competition.

# **WE BUILD reputations**

Just as you help customers reimagine their homes, our new **James Hardie Contractor Alliance program** can help you reimagine your potential by supporting your presence in the community.

- Gain a competitive edge by aligning with James Hardie and North America's #1 brand of siding
- Perfect your craft and maximize your business skills with exclusive training on everything from installation to in-home sales
- Enhance your reputation by giving your customers the ultimate in aesthetics and performance — James Hardie® siding and trim

## **WE BUILD solutions**

James Hardie looks forward to growing with you. Our five membership levels offer solutions for a range of business sizes and reward increased participation with accruable benefits. Meet with a James Hardie representative to determine your participation level.



Members-only access to production, sales and marketing business solutions

Advanced training opportunities on installation best practices, job-site safety, lead generation and in-home sales

Plus, all the benefits of the Rewards Level

### **Rewards Advantage**

Earn HardieRewards
Milestones

Listing on the James Hardie

Free GuildQuality Surveying

Plus, all the benefits of the Rewards Plus Level



Preferred logo and membership card

Preferred placement on the Contractor Locator

Distinguish your business with Contractor Alliance

10% Bonus points annually

Plus, all the benefits of the Rewards Advantage Level



Elite Preferred logo and membership card

Elite Preferred placement on the Contractor Locator

25% Bonus points annually

Plus, all the benefits of the Rewards Advantage Level

# **WE BUILD status**

Rewards

Participation in the

Training opportunities

As a valued member of the **James Hardie Contractor Alliance program**, the more you connect with us, the deeper our commitment to you. Start submitting your James Hardie re-side projects into the job tracker. We'll elevate your status so you can take advantage of even more benefits.



Track Your Re-side Project

Choose 100% HARDIE Products

Stay Connected with Online Training

Provide Top-Notch Service

Choose from three convenient methods for reporting your re-sides. To learn more about reporting options and the four steps above, visit **HardieAlliance.com** 

## **Logo & Membership Card**

Use our logos and membership cards to promote your business.

#### **Lead Generation**

Elite Preferred, Preferred, and Rewards Advantage Contractors can receive consumer leads directly from jameshardie.com

#### **Contractor Locator**

Customized, local directory designed to match prospective re-side customers with our top tier program members.

## **Advanced Training**

Online sessions sharpen your installation skills and provide tips on salesmanship, lead generation and marketing your business.

# **WE BUILD opportunities**

Join the industry's most comprehensive business development and loyalty program. We give you more ways to earn reward points and more ways to redeem them.

Earning HardieRewards<sup>™</sup> Points is easy. Simply submit your re-side jobs and we'll automatically calculate the points earned based on the James Hardie products you purchased.

- Elite Preferred Contractors are eligible for 25% bonus points annually
- Preferred Contractors are eligible for 10% bonus points annually
- Top tier members can earn HardieRewards Milestones bonus reward points for hitting specific volume targets throughout the year
- All members can earn additional HardieRewards Points for attending James Hardie events and completing online training sessions

## **Hundreds of ways to redeem your points**

Job-site tools, co-branded apparel and merchandise, co-op marketing tools, traditional merchandise, show tickets, vacations and more.



















<sup>\*</sup>The average James Hardie re-side project (2,500 sq. ft.), using both ColorPlus® siding and HardieTrim® boards, will yield approximately 10,000 points (before membership level multipliers).



## **WE BUILD business**

Start putting the program to work for you at **HardieAlliance.com** 

