

May 24, 2022

**U.S. Residential Roofing Products Price Increase: Effective July 1, 2022**

Dear CertainTeed Customers:

Due to the continued volatility in the market for raw materials used in the manufacturing of asphalt shingles and accessories, CertainTeed will increase prices for residential roofing shingles and accessory products by up to 10%, effective as of July 1, 2022.

Seemingly most of our raw materials are being affected on all products, but some most impacted are oil derived materials such as asphalt, as well as the continued escalation of energy and transportation costs.

All orders shipped on or after July 1, 2022 will be invoiced at the new price, regardless of the order entry date and this increase will include all shipments. We will provide you with specific increase amounts by product as we get closer to this date. Your CertainTeed Regional Manager and Territory Manager will assist in answering specific questions regarding this increase.

We appreciate your continued support of CertainTeed Residential Roofing Products.

Sincerely,



Doug Pietrick  
Vice President, Sales  
CertainTeed Exterior Products

**Please make sure this is distributed to all the appropriate people in your company.**

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## Roof Shingle and Accessory Products Price Increase Announcement August 1<sup>st</sup>, 2022

June 8<sup>th</sup>, 2022

Greetings Valued Customers,

Due to rising costs related to oil, transportation, and other critical raw materials, Atlas is announcing a 7 to 10% price increase for all shingles, ventilation, and underlayment products, effective August 1<sup>st</sup>, 2022.

The price increase will apply to all shipments on or after August 1<sup>st</sup>, 2022, regardless of order placement date. Your Atlas Sales Representative will communicate the exact amounts by product prior to August 1<sup>st</sup>.

If you have any questions, please contact your Atlas Sales Representative. Thank you for your business and support.

Sincerely,

Stanley J. Bastek  
Vice President of Sales & Marketing  
Shingles & Underlayments





We  
protect  
what  
matters  
most™

June 09, 2022

## **National Price Increase: Residential Roofing Products**

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Dear Customers,

Thank you for your continued business and support as we have responded to today's challenging market environment.

In our communication from March 11, 2022, we called out the possibility of a future price increase in an attempt to provide insight on the state of the market. The ongoing escalation of raw materials and transportation costs have made it necessary to announce this increase for **7-10% on all residential roofing products effective August 01, 2022**. All orders shipped on or after August 01, 2022 will be invoiced at the new level.

Please contact your local GAF Territory Manager with any questions, and we remain grateful for your business.

A handwritten signature in black ink, appearing to read "Jim Durkin", written in a cursive style.

Jim Durkin  
Sr. Vice President, Sales  
Residential Roofing Systems

PCD2622

**VELUX®**

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VELUX America LLC  
104 Ben Casey Drive  
Fort Mill, SC USA 29708  
[veluxusa.com](http://veluxusa.com)

April 18, 2022

Dear Customer,

2021 certainly offered its share of challenges. Supply Chain and material cost increases being among the key ones. Unfortunately, we haven't seen these go away in 2022.

Since we last did our pricing analysis back in October 2021 for the March 7, 2022, price increase, a lot has happened in the six month timeframe. We've seen numerous events that have led to global unrest as well as the recently reported highest inflation rate in the U.S. in 40 years.

Unfortunately, we continue to see significant price pressure on our material costs since we made the decision in October to implement a March 2022 price increase. As a result, VELUX will be taking a price increase that will average approximately 7.5% and it will take effect on August 1, 2022. We are currently working on updating our Excel pricing file and hope to have that completed ASAP and will forward to those who need it in this format.

I want to thank you all again for working together with us to best service your customer during these challenging times. We appreciate all your business and commitment to VELUX. I know we both look forward to your customers staying busy as people continue to seek to transform their spaces into favorite places!



Bill Charlton  
VELUX National Director of Sales